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Cisco 648-385 Cisco Express Foundation for Field Engineers

- I just passed earlier today, got 92%. I have memorized all the questions in this dump,
- I used this vce file questions and I ran across a lot of the same questions on my exam.
- Their questions are prepared in the similar manner of the exam so it gets you acquainted with the pattern of the exam.
- My sincere thanks go to my friend for his help and advice to use this outstanding dump. It is much appreciated

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Sections

1. Understand the commercial customers challenges and opportunities
2. Analyze the Cisco core product landscape
3. Analyze the Cisco network services offering
4. Analyze different scenarios to position Cisco core product portfolio with the customer

Exam A

QUESTION 1

Which two Cisco products can ensure the "one policy" platform in the Cisco Unified Access solution? (Choose two.)

- A. Cisco WAAS
- B. Cisco Identity Services Engine
- C. Catalyst 6500 Series Switch
- D. Nexus 5000 Series Switch
- E. Cisco AnyConnect

Correct Answer: BE

Section: Analyze the Cisco core product landscape

Explanation

Explanation/Reference:

answer is clear.

QUESTION 2

Which statement correctly describes Cisco WAAS?

- A. Cisco WAAS Mobile has the same features as Cisco WAAS and differs only in performance.
- B. Cisco WAAS Express is integrated into Cisco IOS.
- C. Cisco yWAAS can be implemented on any Cisco ISR routers.
- D. Cisco WAAS Express can run simultaneously with Cisco Unity Express on the same Cisco SRE.

Correct Answer: B

Section: Analyze the Cisco core product landscape

Explanation

Explanation/Reference:

answer is perfect.

QUESTION 3

Which two statements correctly describe the benefits of Cisco routers as an important part of the Cisco Borderless Network? (Choose two.)?

- A. Cisco offers a number of scalable and easy-to-maintain VPN solutions, including GET VPN and DMVPN.
- B. Cisco router security features include MACsec, BPDU Guard, and host IPS functionality.

- C. Cisco routers support PoE.
- D. Cisco routers support zero-touch deployment for simple and fast deployment of new remote locations.
- E. MACsec is supported only on high-end routers.

Correct Answer: AD

Section: Analyze the Cisco core product landscape

Explanation

Explanation/Reference:

well explained answer.

QUESTION 4

Which three savings are quantifiable to help compensate for the premium price of a Cisco Catalyst switch compared to a competing product? (Choose three.)



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- A. Ease of deployment for video and security
- B. Savings on energy enabled by EnergyWise
- C. Platform longevity savings caused by extended refresh cycles
- D. Savings on switch software
- E. Savings on adding additional switch ports to the switch

Correct Answer: ABC

Section: Analyze the Cisco core product landscape

Explanation

Explanation/Reference:

Explanation:

QUESTION 5

Which two statements about competitors to Cisco in the switching market are true? (Choose two.)?

- A. Cisco has the largest market share in the Layer 2 and Layer 3 switch market.

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- B. Other competitors in switch market have a market share of less than 10% together.
- C. Competitors do not provide an overall solution framework similar to the Cisco Borderless Network.
- D. Most competitors in switch market support Cisco.
- E. Competitors more efficiently support the BYOD solution.

Correct Answer: AC

Section: Analyze the Cisco core product landscape

Explanation

Explanation/Reference:

obvious answer.

QUESTION 6

Which two options show the correct associations of use cases with VPN technologies? (Choose two.)

- A. SP or large enterprise: MPLS, VPLS, SSL VPN
- B. SP or large enterprise: MPLS, VPLS, OTV
- C. site-to-site VPN: GRE, DMVPN, FlexVPN, GET-VPN, IPsec
- D. site-to-site VPN: OTV, DMVPN, GRE, GET-VPN, IPsec
- E. client access: SSL VPN, EZ-VPN, FlexVPN, MPLS

Correct Answer: BC

Section: Analyze the Cisco network services offering

Explanation

Explanation/Reference:

Explanation:

QUESTION 7

Which two security features are part of the Cisco Catalyst Integrated Security Toolkit, which is available on almost all Cisco Catalyst switches? (Choose two.)

- A. IP source guard
- B. static ARP inspection
- C. MACsec
- D. DNS snooping
- E. SGACL
- F. port security

Correct Answer: AF

Section: Analyze the Cisco network services offering

Explanation

Explanation/Reference:

answer is real.

QUESTION 8

Which two configurations are performed on Cisco IOS routers when using Cisco AutoSecure? (Choose two.)

- A. ICMP is globally disabled.
- B. Directed broadcasts are globally disabled.
- C. Source routing is globally disabled.
- D. Proxy ARP is disabled on all interfaces.

Correct Answer: CD

Section: Analyze the Cisco network services offering

Explanation

Explanation/Reference:

good answer.

QUESTION 9

Which three of the following statements are correct regarding security features available on Cisco Catalyst switches? (Choose three.)

- A. Port security prevents MAC address flooding.
- B. DHCP snooping prevents rogue DHCP servers from being placed on the network.
- C. IP Source Guard prevents ARP spoofing attacks.
- D. Private VLAN prevents client to client communication.
- E. MACsec provides end-to-end encryption.

Correct Answer: ABD

Section: Analyze the Cisco network services offering

Explanation

Explanation/Reference:

answer is accurate.

QUESTION 10

Which two of the following statements correctly describe Cisco Prime features that help improve operational efficiency? (Choose two.)

- A. The Cisco Prime user interface is optimized for touchscreens.
- B. All components of the Cisco Prime for Enterprise product portfolio provide a common look and feel, which simplifies usability.
- C. Integrated workflows and best practices enable quick and error-free deployment.
- D. TrustSec, MediaNet, and EnergyWise services are only configured outside Work Centers in Cisco Prime LMS.

Correct Answer: BC

Section: Analyze the Cisco network services offering

Explanation

Explanation/Reference:

answer is clear.

QUESTION 11

Real 23

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Which two of the following statements correctly describe how Cisco Prime NCS simplifies troubleshooting? (Choose two.)?

- A. It automatically configures a Cisco AnyConnect SSL tunnel, which allows Cisco TAC engineers to connect to malfunctioning devices.
- B. It enables network operators to open instant messaging conversations with Cisco TAC engineers.
- C. Cisco Smart Interactions allow network operators to open service requests to Cisco TAC in a controlled manner. Relevant information such as current configuration, last configuration changes, and events can be attached by a single mouse click.
- D. It can collect crucial information such as associated devices and their current IP address and status based on the user's name.

Correct Answer: CD

Section: Analyze the Cisco network services offering

Explanation

Explanation/Reference:

Explanation:

QUESTION 12

Which three solutions are part of the Cisco SecureX Architecture? (Choose three.)

- A. secure routers
- B. secure switches
- C. secure network
- D. secure email and web

- E. secure servers
- F. secure mobility

Correct Answer: CDF

Section: Analyze the Cisco network services offering

Explanation

Explanation/Reference:

Explanation:

QUESTION 13

Which three security features are available on Cisco Catalyst switches? (Choose three.)

- A. Port security
 - B. DHCP snooping
 - C. IP destination guard
 - D. Private VLAN
 - E. MACtrust
 - F. Secure virtualization
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Correct Answer: ABD

Section: Analyze the Cisco network services offering

Explanation

Explanation/Reference:

Explanation:

QUESTION 14

Cisco MediaNet provides multimedia optimization services in a Cisco Borderless Network. Which two statements correctly describe Cisco MediaNet? (Choose two.)?

- A. Cisco MediaNet Performance Monitor collects performance metrics of video traffic as flexible netflow records which can be processed by any netflow collector, such as Cisco Prime Assurance Manager.
- B. Cisco MediaNet supports only SNMP traps but not syslog messages.
- C. When using PVIDM3 on Cisco ISR G2, video streams of the same type can be locally mixed within the router. Video transcoding services require a dedicated video MCU.
- D. Cisco MediaNet Mediatrace allows real-time troubleshooting by providing details about every hop of the end-to-end path of your mediastream.

Correct Answer: AD

Section: Analyze the Cisco network services offering

Explanation

Explanation/Reference:

Explanation:

QUESTION 15

What are the two components of Cisco MediaNet that simplify network assessment, monitoring, and troubleshooting? (Choose two.)?

- A. MediaTrace?
- B. MediaPing
- C. Traffic Simulator
- D. Cisco TelePresence
- E. Cisco Prime Collaboration

Correct Answer: AC

Section: Analyze the Cisco network services offering

Explanation

Explanation/Reference:

well defined answer.

QUESTION 16

Which two solutions are part of the Cisco SecureX Architecture? (Choose two.)

- A. secure management
- B. secure storage
- C. secure network
- D. secure servers
- E. secure mobility

Correct Answer: CE

Section: Analyze the Cisco network services offering

Explanation

Explanation/Reference:

accurate answer.

QUESTION 17

Which two capabilities does Cisco SecureX give organizations for their BYOD solutions? (Choose two.)

- A. limited endpoint device choice
- B. integration with unified policy
- C. use of wired and wireless access but not VPN access
- D. persistent security for traditional PCs and for mobile devices
- E. efficient security policy with disabled cloud-based services

Correct Answer: BD

Section: Analyze the Cisco network services offering

Explanation

Explanation/Reference:

valid answer.

QUESTION 18

Real 29

Cisco 648-385 Exam

Which two secure VPN solutions are valid for teleworkers? (Choose two.)

- A. Cisco AnyConnect VPN
- B. Cisco Port Security VPN
- C. Cisco SSL VPN
- D. Cisco MACsec VPN
- E. Cisco Remote VPN

Correct Answer: AC

Section: Analyze different scenarios to position Cisco core product portfolio with the customer

Explanation

Explanation/Reference:

Explanation:

QUESTION 19

Which two supporting tools are included in the Smart Business Architecture? (Choose two.)?

- A. Network management tools

- B. Software releasenotes
- C. Design guides
- D. Foundation deployment guides
- E. Command reference guides

Correct Answer: CD

Section: Analyze different scenarios to position Cisco core product portfolio with the customer

Explanation

Explanation/Reference:

answer is sophisticated..

QUESTION 20

Which three assessment steps would you use when building an architectural roadmap for a customer? (Choose three.)

- A. Understand the business objectives, current environment, and pain points of the customer.
- B. Revise the current infrastructure, financial data, and operational management capabilities.
- C. Identify configuration flaws on individual devices.
- D. Analyze collected data and identify potential savings.
- E. Review the organizational hierarchy and prepare the plan for reorganization.
- F. Review the data center design and infrastructure, prepare the effective multivendor solution.

Correct Answer: ABD

Section: Analyze different scenarios to position Cisco core product portfolio with the customer

Explanation

Explanation/Reference:

efficient answer.

QUESTION 21

Which three of the following are successful examples of strategic IT investments improving operational agility? (Choose three.)

- A. A company offers mobile email to its employees, who can then react faster to requests.
- B. A company implements collaboration solutions, which simplified information exchange.
- C. A company changes its security strategy from "lock down" to "secure access from anywhere", so that users are "always-on" and can easily work remotely.
- D. A company implements EnergyWise solutions, which drastically reduce energy costs.
- E. A company provides support for a BYOD solution, which increases the investment and requires network upgrades, but provides limited improvements compared to a well-known remote access solution.

Correct Answer: ABC

Section: Understand the commercial customers challenges and opportunities

Explanation

Explanation/Reference:

answer is absolutely right.

QUESTION 22

Which two questions should you ask a customer, that best help you when assessing an organization's security needs? (Choose two.)

- A. Are you exploring new cloud and BYOD business models?
- B. Do you have any Cisco Nexus 7000 deployed in your network?
- C. Are you using single-vendor security equipment?
- D. Are you enforcing the same security policies consistently across your organization's network?
- E. What are the operating hours of your security response team?

Correct Answer: AD

Section: Understand the commercial customers challenges and opportunities

Explanation

Explanation/Reference:

Explanation:

QUESTION 23

Which three major trends fuel the demand for routing and switching? (Choose three.)

- A. Mobility
- B. Video
- C. Bandwidth optimization
- D. Cloud
- E. IT standardization

Correct Answer: ABD

Section: Understand the commercial customers challenges and opportunities

Explanation

Explanation/Reference:

answer is sensual.

QUESTION 24

The Cisco SecureX Architecture is built on which two foundational principles? (Choose two.)

- A. context-aware policy
- B. virtual office management
- C. network management
- D. service provider policy
- E. context-aware security enforcement

Correct Answer: AE

Section: Understand the commercial customers challenges and opportunities

Explanation

Explanation/Reference:

most suitable answer.

QUESTION 25

Which three features are provided by the Cisco AnyConnect client for Windows? (Choose three.)

- A. SSL VPN
- B. IPsec VPN
- C. host intrusion prevention system
- D. Cisco TelePresence
- E. MACsec encryption
- F. antivirus
- G. Cisco Prime Security

Correct Answer: ABE

Section: Understand the commercial customers challenges and opportunities

Explanation

Explanation/Reference:

Best answer.

QUESTION 26

Which two examples best describe the challenges that customers face in networks of today? (Choose two.)

- A. How can we effectively support extensive collaboration requirements, including video?
- B. How do we control energy consumption of devices that are owned by employees?
- C. Which type of firewall should we deploy?
- D. Do we need to invest in the BYOD solution?
- E. How can we disable users from using their own devices?

Correct Answer: AD

Section: Understand the commercial customers challenges and opportunities

Explanation

Explanation/Reference:

answer is great.

QUESTION 27

Which two security features are part of the Cisco Catalyst Integrated Security Toolkit on Cisco Catalyst switches? (Choose two.)

- A. IP source guard
- B. secure service provider connectivity
- C. network module security
- D. secure DNS
- E. secure MPLS
- F. port security

Correct Answer: AF

Section: Analyze the Cisco network services offering

Explanation

Explanation/Reference:

finest answer.

QUESTION 28

Which two Cisco IOS configurations are performed automatically on Cisco routers when enabling Cisco AutoSecure? (Choose two.)

- A. Port security is globally enabled.
- B. PoE functionality is globally disabled.
- C. Source routing is globally disabled.
- D. Proxy ARP is disabled on all interfaces.
- E. MACsec is globally enabled.

Correct Answer: CD

Section: Analyze the Cisco network services offering

Explanation

Explanation/Reference:

good answer.

QUESTION 29

Which statement about MACsec is true?

- A. MACsec provides Layer 2 hop-by-hop encryption, based on the 802.1AE standard.
- B. Cisco AnyConnect Release 3.0 supports both roles: supplicant and authenticator.
- C. 802.1X protection includes the CMD field, which is used to carry the security group tag value.
- D. MACsec does not work between any MACsec-capable supplicant and authenticator.

Correct Answer: A

Section: Analyze the Cisco network services offering

Explanation

Explanation/Reference:

rightful answer.

QUESTION 30

Which three are the benefits of the Cisco SecureX architecture? (Choose three.)

- A. delivers granular visibility and control down to the user and device level
- B. provides partial security coverage over the network devices
- C. provides faster, more accurate protection from threats
- D. improves network security in cooperation with trusted vendor, third-party ecosystem
- E. increases operational efficiency with simplified policies, integrated security options, and automatic security enforcement

Correct Answer: ACE

Section: Analyze the Cisco network services offering

Explanation

Explanation/Reference:

answer is nice.

QUESTION 31

Which three of the following statements are true regarding the design of a technical solution? (Choose three.)

- A. The technical solution has to be based on the previously defined architecture.
- B. Examples of low-level design tools are the Cisco Power Calculator, the Cisco Rack Space Calculator, and the Cisco DSP Calculator.
- C. CVDs provide proven design of solutions that include only Cisco products, which ensures single-vendor solutions.
- D. Numerous CVDs are available that provide all the information needed for a successful deployment.
- E. The SBA toolkit includes foundation design guides that focus on concepts as well as foundation design guides that show detailed configurations.

Correct Answer: ADE

Section: Analyze different scenarios to position Cisco core product portfolio with the customer

Explanation

Explanation/Reference:

answer is appropriate.

QUESTION 32

Which two questions should you ask when assessing an organization's security needs? (Choose two.)

- A. Are you exploring new cloud business models?
- B. Are you enforcing the same security policies consistently across your organization?
- C. Are you using the latest hardware and software versions for your security devices?
- D. Are you using single-vendor security equipment?
- E. What are the operating hours of your security response team?

Correct Answer: AB

Section: Understand the commercial customers challenges and opportunities

Explanation

Explanation/Reference:

answer is authentic.

QUESTION 33

Which four features are provided by the Cisco AnyConnect client for Windows? (Choose four.)

- A. SSL VPN
- B. IPsec VPN
- C. host intrusion prevention system

- D. presence
- E. MACsec encryption
- F. antivirus
- G. personal firewall
- H. Cisco ScanSafe integration

Correct Answer: ABEH

Section: Understand the commercial customers challenges and opportunities

Explanation

Explanation/Reference:

answer is best:

QUESTION 34

The Cisco SecureX Architecture is built on which three foundational principles? (Choose three.)



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- A. context-aware policy
- B. virtual office management
- C. network management
- D. content access control
- E. context-aware security enforcement
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- F. network and global intelligence

Correct Answer: AEF

Section: Understand the commercial customers challenges and opportunities

Explanation

Explanation/Reference:

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Explanation:

QUESTION 35

Which three of the following are major trends that fuel the demand for routing and switching? (Choose three.)

- A. Mobility
- B. Video
- C. Bandwidth optimization
- D. Cloud
- E. IT standardization

Correct Answer: ABD

Section: Understand the commercial customers challenges and opportunities

Explanation

Explanation/Reference:

Explanation:

QUESTION 36

Which three of the following statements about competitors to Cisco in the switching market are true? (Choose three.)?

- A. Cisco has a market share of about 70% in the Layer 2 and Layer 3 managed switch market.
- B. HP is one of the strongest competitors with a market share of about 20%.
- C. Most of the competitors offer me-too point products only; they lack an overall solution framework similar to the Cisco Borderless Network.
- D. Juniper has a market share of less than 3%.
- E. Competitors efficiently support the BYOD solution.

Correct Answer: ACD

Section: Analyze the Cisco core product landscape

Explanation

Explanation/Reference:

answer is to the point.

QUESTION 37

Which of the following statements correctly describes the platform module slot evolution from pre- ISR through ISR to ISR G2?

- A. All three platforms support WIC, VWIC, and VIC.
- B. NM and NME can be used in the ISR G2 via an adapter. NME-X is not supported on ISR G2.

- C. All three platforms support AIM.
- D. ISR and ISR G2 support PVDM2; no adapter is required in ISR G2.

Correct Answer: B

Section: Analyze the Cisco core product landscape

Explanation

Explanation/Reference:

suitable answer.

QUESTION 38

Which two of the following need to be considered when designing QoS in a Cisco Borderless Network? (Choose two.)?

- A. In order to receive priority treatment for mission-critical traffic across the SP cloud, the higher number of locally used classes of service have to be mapped to the fewer number service classes that are usually offered by service providers.
- B. In order to maintain DSCP values end-to-end, inbound traffic from the SP cloud needs to be reclassified if it was sent through a tunnel.
- C. RFC 4594 describes how to classify and mark traffic at the campus and branch LAN using 12 different classifications.
- D. According to RFC 4594, voice and video traffic should be sent through two separate priority queues.

Correct Answer: AC

Section: Analyze the Cisco core product landscape

Explanation

Explanation/Reference:

upgraded answer.

QUESTION 39

Which three of the following protocols are first-hop redundancy protocols? (Choose three.)

- A. GLBP
- B. GSRP
- C. HSRP
- D. VRRP

Correct Answer: ACD

Section: Analyze the Cisco core product landscape

Explanation

Explanation/Reference:

answer is exact.

QUESTION 40

Which two statements correctly describe how Cisco Prime NCS simplifies troubleshooting? (Choose two.)

- A. It automatically configures a Cisco AnyConnect SSL tunnel, which allows Cisco TAC engineers to connect to malfunctioning devices.
- B. It enables network operators to open instant messaging conversations with Cisco TAC engineers.
- C. Cisco Smart Interactions allow network operators to open service requests to Cisco TAC in a controlled manner. Relevant information such as current configuration, last configuration changes, and events can be attached by a single mouse click.
- D. It can collect crucial information such as associated devices and their current IP address and status based on the user's name.

Correct Answer: CD

Section: Analyze the Cisco network services offering

Explanation

Explanation/Reference:

definite answer.

QUESTION 41

Which two statements correctly describe Cisco Validated Designs and Smart Business Architecture? (Choose two.)?

- A. CVD is technology-oriented, while SBA is market- and solution-oriented.
- B. SBA guides are available for enterprise deployments only.
- C. SBA is a blueprint for delivering the three Cisco architectures in a modular approach.
- D. Gold partners have access to a demo lab for each validated design.

Correct Answer: AC

Section: Analyze different scenarios to position Cisco core product portfolio with the customer

Explanation

Explanation/Reference:

authentic answer

QUESTION 42

Which three are valid Cisco VPN design options for teleworkers? (Choose three.)

- A. Cisco AnyConnect VPN
- B. Cisco Secure ACS
- C. Cisco SSL VPN

- D. Cisco GET Easy VPN Remote
- E. Cisco Mobile VPN

Correct Answer: ACE

Section: Analyze different scenarios to position Cisco core product portfolio with the customer

Explanation

Explanation/Reference:

genuine answer.

QUESTION 43

What are the three benefits of the Cisco Unified Access solution? (Choose three.)

- A. Onearchitecture
- B. Onevendor
- C. Onemanagement for networking and mobility
- D. Onenetwork with a single network architecture
- E. Oneunified policy

Correct Answer: CDE

Section: Analyze the Cisco core product landscape

Explanation

Explanation/Reference:

Explanation:

QUESTION 44

Is MACsec supported on all Cisco Catalyst switches?

- A. Yes, it is supported on all switches.
- B. It is supported only on Catalyst 4500-X Series Switches and above.
- C. It is supported only on Catalyst 3560-C Series Switches and above.
- D. It is supported only on Catalyst 6500 Series Switches and Nexus switches.

Correct Answer: C

Section: Analyze the Cisco core product landscape

Explanation

Explanation/Reference:

valid answer.

QUESTION 45

Which two Cisco products can ensure the "one policy" platform in the Cisco Unified Access solution? (Choose two.)

- A. Cisco Mobility Services Engine
- B. Cisco Identity Services Engine
- C. Catalyst 4500-X Series Switch
- D. Cisco WLC
- E. Cisco AnyConnect
- F. Cisco Security Manager

Correct Answer: BE

Section: Analyze the Cisco core product landscape

Explanation

Explanation/Reference:

real answer.

QUESTION 46

Which three statements correctly describe switching? (Choose three.)

- A. A Layer 2 switch operates up to the data link layer of the OSI network model.
- B. A Layer 3 switch operates up to the transport layer of the OSI network model.
- C. A dual-layer switch operates at the application layer of the OSI network model.
- D. A multilayer switch operates at all layers of the OSI network model.
- E. A Layer 2 switch operates up to the physical layer of the OSI network model.

Correct Answer: ABE

Section: Analyze the Cisco core product landscape

Explanation

Explanation/Reference:

fine.

QUESTION 47

Which statement about the capabilities of the Cisco AnyConnect 3.0 Secure Mobility Client for Windows is true?

- A. User must select the nearest network access point to connect to.

- B. It supports session persistence after hibernation or standby.
- C. It is supported on Windows 7 and above.
- D. It is exclusively configured by central policies; no local configuration is possible.
- E. Only local policy configuration is supported.

Correct Answer: B

Section: Analyze the Cisco core product landscape

Explanation

Explanation/Reference:

agree with the answer.

QUESTION 48

Which two statements correctly describe the Cisco router portfolio? (Choose two.)



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- A. All Cisco ISR G2 routers provide network automation, consolidated VPN, and security features.
- B. The Cisco 800 and 1900 router series offer service module and integrated services module slots.
- C. The Cisco 800, 1900, and 3200 router series provide video and collaboration features.
- D. The Cisco 2900 and 3900 router series support Cisco UCS Express.
- E. The Cisco 800 and 1900 router series supports Cisco Business Edition 6000.

Correct Answer: AD

Section: Analyze the Cisco core product landscape

Explanation

Explanation/Reference:

nice answer.

QUESTION 49

What are the three elements of the Cisco Unified Access solution? (Choose three.)

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- A. One routing platform
- B. One vendor
- C. One management for networking and mobility
- D. One network with a single network architecture
- E. One unified policy
- F. One switching platform

Correct Answer: CDE

Section: Analyze the Cisco core product landscape

Explanation

Explanation/Reference:

Okay.

QUESTION 50

What are the two benefits of the "one policy" approach in the Cisco Unified Access solution? (Choose two.)

- A. Single management platform
- B. Unified control over who, what, when, where, and how uses the network
- C. Best in class WLAN and LAN switching
- D. Consistent access control across location and platforms
- E. Best in class routing

Correct Answer: BD

Section: Analyze the Cisco core product landscape

Explanation

Explanation/Reference:

most obvious answer.

QUESTION 51

Which statement about the Cisco switching product portfolio is correct?

- A. Only Cisco Catalyst 3750 Series switches and above can support PoE.
- B. The Cisco Catalyst 3750 Series switches are stackable.
- C. The Cisco Catalyst 2000 Series support 802.1X and MACsec encryption.
- D. The Cisco Catalyst 3560 Series switches are high-end switches for data.

Correct Answer: B

Section: Analyze the Cisco core product landscape

Explanation

Explanation/Reference:

answer is absolute.

QUESTION 52

Which two Cisco Catalyst Series switches are modular? (Choose two.)

- A. Catalyst 3560-X Series
- B. Catalyst 2900 Series
- C. Catalyst 4500 Series
- D. Catalyst 6500 Series
- E. Catalyst 4900 Series

Correct Answer: CD

Section: Analyze the Cisco core product landscape

Explanation

Explanation/Reference:

answer is clear.

QUESTION 53

What are two recommended building blocks for a Cisco midmarket BYOD solution? (Choose two.)

- A. Cisco wireless LAN controller
- B. Catalyst 6500 Series Switch
- C. Cisco ASR 1000 Series Router
- D. Cisco Aironet Access Point
- E. Cisco WAAS appliance

Correct Answer: AD

Section: Analyze the Cisco core product landscape

Explanation

Explanation/Reference:

sensual answer.

QUESTION 54

Which four of the following are included in the SBA toolset? (Choose four.)?

- A. Partner enablement assets
- B. Software release notes
- C. Design guides
- D. Foundation deployment guides
- E. Command reference guides
- F. Unified Communications Acceleration Guide

Correct Answer: ACDF

Section: Analyze different scenarios to position Cisco core product portfolio with the customer

Explanation

Explanation/Reference:

answer is confirmed.

QUESTION 55

Which three of the following are valid steps when building an architectural roadmap for a customer? (Choose three.)

- A. Understand the business objectives, current environment, and pain points of the customer.
- B. Assess the current infrastructure, financial data, and operational management capabilities.
- C. Identify configuration flaws on individual devices.
- D. Analyze collected data, identify potential savings, and develop TCO and ROI.
- E. Deliver business case documentation, detailed technical solution scenarios, and TCO report.

Correct Answer: ABD

Section: Analyze different scenarios to position Cisco core product portfolio with the customer

Explanation

Explanation/Reference:

straight answer.

QUESTION 56

Which two VPN technologies are used in the site-to-site connectivity? (Choose two.)

- A. MPLS
- B. MVPN

- C. IPsec
- D. OTV
- E. EZ-VPN

Correct Answer: BC

Section: Analyze the Cisco network services offering

Explanation

Explanation/Reference:

finest answer.

QUESTION 57

A customer wants to use the Cisco ASA for a VPN to interconnect the central site and three branches. Which type of VPN would you recommend?

- A. IPsec site-to-site VPN
- B. IPsec remote access VPN
- C. SSL remote access VPN
- D. SSL site-to-site VPN

Correct Answer: A

Section: Analyze the Cisco network services offering

Explanation

Explanation/Reference:

fantastic answer.

QUESTION 58

Which two statements correctly describe Cisco Prime features that help improve operational efficiency? (Choose two.)

- A. The Cisco Prime user interface is optimized for touchscreens.
- B. All components of the Cisco Prime for Enterprise product portfolio provide a common look and feel, which simplifies usability.
- C. Integrated workflows and best practices enable quick and error-free deployment.
- D. TrustSec, MediaNet, and EnergyWise services are only configured outside Work Centers in Cisco Prime LMS.

Correct Answer: BC

Section: Analyze the Cisco network services offering

Explanation

Explanation/Reference:

appropriate answer.

QUESTION 59

Which two of the following features are not supported by Cisco WAAS Express? (Choose two.)?

- A. TFO
- B. DRE with persistent cache?
- C. Application optimizers?
- D. Auto-discovery of end nodes?

Correct Answer: BC

Section: Analyze the Cisco core product landscape

Explanation

Explanation/Reference:

to the point answer.

QUESTION 60

Which statement correctly describes Cisco IOS Software?

- A. A universal Cisco IOS image includes all software features; enabled features depend on license keys.
- B. Only Cisco Channel Partners can issue Cisco IOS license keys.
- C. Newer Cisco routers support only Cisco IOS Software version 15 and above.
- D. Cisco IOS-XE Software is a subset of the Cisco IOS Software.
- E. Cisco Business Edition 6000 is integrated into Cisco IOS Software.

Correct Answer: A

Section: Analyze the Cisco core product landscape

Explanation

Explanation/Reference:

trustful answer.

QUESTION 61

What are the two QoS features important to customers? (Choose two.)?

- A. It supports class of service.
- B. It supports traffic classification based on source MAC address.
- C. It supports traffic classification and marking.

- D. It supports traffic marking based on source port number.
- E. It supports traffic classification based on source and destination MAC address.

Correct Answer: AC

Section: Analyze the Cisco core product landscape

Explanation

Explanation/Reference:

answer is reliable,

QUESTION 62

Which three protocols are first-hop redundancy protocols? (Choose three.)

- A. GLBP
- B. GSRP
- C. HSRP
- D. VRRP

Correct Answer: ACD

Section: Analyze the Cisco core product landscape

Explanation

Explanation/Reference:

ALL right.

QUESTION 63

Which two statements describe unique advantages of the Cisco Catalyst Compact switches? (Choose two.)

- A. Due to the fanless design, they can be placed anywhere in the workplace.
- B. They support up to 24 PoE ports.
- C. Only Cisco Catalyst 2960-C Series switches support PoE+ and MACsec.
- D. They diminish the power infrastructure by supporting PoE+ input and PoE output at the same time.
- E. They support MPLS switching.

Correct Answer: AD

Section: Analyze the Cisco core product landscape

Explanation

Explanation/Reference:

answer is exact.

QUESTION 64

What are two reasons you would add Cisco WAAS to the branch router? (Choose two.)



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- A. Cisco yWAAS on Cisco ISR G2 is a solution to optimize services consolidation.
- B. Cisco WAAS Express is a cost-effective solution to optimize bandwidth.
- C. Cisco WAAS Mobile on Cisco ISR G2 is an effective solution to achieve application acceleration.
- D. Cisco WAAS on Cisco SRE is a good solution to optimize application performance.
- E. Cisco WAAS Mobile on Cisco SRE is a cost-effective solution to optimize bandwidth.

Correct Answer: BD

Section: Analyze the Cisco core product landscape

Explanation

Explanation/Reference:

answer is clear.

QUESTION 65

Which statement correctly describes Cisco WAAS Mobile?

- A. The Cisco WAAS Mobile client is optimized for smartphones with 4G connections only.
- B. One Cisco WAAS Mobile server can serve up to 10,000 concurrent mobile users.
- C. The Cisco WAAS Mobile server provides up to 200 Mb/s LAN throughput.
- D. The Cisco WAAS Mobile server is based on a UCS-C series server and provides up to 10 Gb/s WAN throughput.

Correct Answer: B

Section: Analyze the Cisco core product landscape

Explanation

Explanation/Reference:

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finest answer.



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